

#### Need to contact us?

Take advantage of any one of our Jetstar dedicated industry support channels:

Web: Jetstar Information Centre Phone: 0800 284 510 (0800-2230 NZST)

Live Chat: Jetstar Live Chat Email: sales@jetstar.com

Live Chat will get you in touch with us fastest, but phone wait times are generally short. We attempt to reply to emails within 24 hours.

#### Jetstar's on-time performance

In April 2019, our New Zealand domestic network delivered **76%** OTP on **Jet routes** and **87%** OTP on **Regional routes** (results are for departures within 15 mins of schedule).

### Join Qantas Frequent Flyer for FREE, earn on all Jetstar Starter fares



We understand loyalty is important to our Jetstar New Zealand customers, and it is important to us too. As a Qantas Frequent Flyer member, you can earn Qantas Points on Jetstar domestic flights in New Zealand, including Starter fares.

You can earn a minimum of 400 Qantas Points on every sector flown and this increases in value with our available Jetstar bundles.

If you are a regular Jetstar customer, it won't take long before you're eligible for a Classic Flight Reward. With around 8 New Zealand domestic return trips you can take advantage of a FREE domestic flight reward using your Qantas Points (AKL-WLG 6,400 points - points calculator)

- Enjoy complimentary membership\* and start earning Qantas Points today
  - Complete the <u>online application</u> form to receive your membership number instantly and have your joining fees waived.
- There are many options for <u>using points</u> with Qantas and Jetstar:
  - Book your next flight with a <u>Classic Flight Reward</u>
  - Points Plus Pay using a minimum of 3,500 points for Jetstar flights
  - Classic Upgrade Reward
  - Bid Now Upgrades using a combination of points and cash on selected Qantas flights
- Earn Status Credits and enjoy a more rewarding flying experience.





#### Join Jetstar Co-Pilots



Open exclusively to travel agents, Jetstar Co-Pilots is your chance to join the Jetstar community and <u>help us</u> shape the future of how Jetstar works with travel agents.

You know what your clients want, need and expect from us - and we'd love to hear from you. <u>Join now</u> and gain access to exclusive offers, be the <u>first to hear</u> about business improvements and be in the running to win great prizes.

#### **Peak season flights**



Queenstown Airport is looking forward to an increase in capacity over the peak winter season (forecasting a 13 per cent increase). Both Qantas and Jetstar will increase services from Australia into Queenstown during this time, bringing overall seat numbers to more than 170,000 in the six months through to September 2019.

Jetstar will also increase domestic services between Wellington and Queenstown from 3 to 6 weekly return flights starting October 2019.

This is in addition to Jetstar increasing services between Auckland to Rarotonga from 4 to 6 weekly return flights between July and October 2019.

REMINDER, summary of upcoming New Zealand schedule changes:

- WLG-ZQN increases from 3 to 6 weekly return services starting 27Oct19
- AKL-RAR adding seasonal flights Mon & Wed departing AKL 12:35pm, 01Jul to 23Oct19
- AKL-RAR flights on Tue, Thu, Sat & Sun depart AKL 7:40pm
- WLG-DUD 3 weekly return flights to end, final service is 29May19

## Georgia's flight attendant dream comes true

Georgia Knoll has Down Syndrome and has always wanted to work as a member of a cabin crew, so when Jetstar staff heard about Georgia's dream we invited her to join our team for a day.

People around the world have viewed Georgia's day as Jetstar cabin crew on Facebook over 800,000 times - click here to watch.





### A Jetstar proposal



Love was in the air for one couple on a recent Jetstar flight. Thinking he'd like to propose to his partner in Cairns, the city where they first met, Jay asked us if we could help. Simone had no idea about the plan but after landing, the couple and their daughter were invited to the flight deck by 787 Captain Tony Agius.

Watch the surprise happen here.

### **Groups - instant online quote**

Making a group booking has never been easier, click here and get an instant quote1

Take the worry out of travelling with a crowd! Planning a big trip for a school group, sports group, wedding party or conference? If you're booking for 10 or more passengers, you can use our special group fares.

We know that organising a big group can be complicated, so our group fares are set up to be as flexible as possible.



- Stress-free payment pay a deposit, then we let you pay the final balance later<sup>2</sup>
- Unlimited name changes at no additional cost, up until 24 hours before departure
- Checked-baggage allowance per person, plus carry-on baggage as per our carry-on baggage limits<sup>3</sup>
- Baggage allowance can be shared among the group – handy if you're bringing sports
- Dedicated support and booking assistance
- Group bookings are not discounted, but you do get added flexibility and a bunch of great extras

If you'd like to go ahead with your booking, let us know within 48 hours, and we'll set it up for you. Details of your booking will be provided in the email you receive from us, including each passenger's checked and carry-on baggage allowance, and when the deposit and balance payments are due.
 The exact date your deposit and balance will be due will depend on the country you make your booking from. Details will be in our email response to your booking query.
 Checked-baggage allowance will depend on the country you make your booking from. Details will be in our email response to your booking query.

Australia and New Zealand Group Bookings Terms and Conditions.

<sup>4.</sup> Australia and New Zealand Group Bookings Terms and Conditions



### Jetstar development content for agents

We are excited to be sharing with you a new way of engaging with Jetstar. The Qantas Learning Hub is an interactive digital platform available 24/7 on any device.

As well as a wide range of Qantas content, the Qantas Learning Hub now has a Jetstar learning pathway for our New Zealand agent audience, helping you further enhance your capabilities as a travel consultant for both corporate and leisure customers.

Content has been specifically designed as a support tool for you, with short 2 to 15-minute learning bites, and a range of podcasts, videos and guided classrooms for agents to choose from depending on how you like to learn.

- Log onto the Qantas Learning & Development site here
- All New Zealand agencies can register and log-in
- Registering agents select New Zealand region to access local content
- You will need your TIDS/IATA number as part of the registration process



#### Jetstar on-board menu

Our <u>food and drinks</u> menu on our A320 fleet, offers a wide range of hot and cold light meals, snacks, soft drinks, alcoholic drinks, kids packs plus a range of Jetstar gifts 'n' gadgets.

As well as our A320 menu, we also offer a 'Buy on Board' menu on our regional Q300 flights longer than 45 minutes.

Check out what's new by clicking on the menu images on the right, including a range of locally produced (AU/NZ) meals and snacks.

Passengers can purchase a meal, snack and drink on-board, with a wide selection of vegetarian, vegan, gluten-free and glutenfriendly choices available.

Food isn't included with our Starter fares, but you can pre-purchase a meal, snack or beverage on selected flights. Whilst you can purchase on-board, we do however recommend you pre-purchase to get the meal of your choice, plus our pre-purchase options are cheaper!

Included in most of our fare bundles is food and drink, or Meal Deal where you can choose from the on-board menu.

- On short A320 WLG-CHC sectors, passengers can purchase a snack and drink from our on-board menu via the call bell service, or pre-purchase a snack pack prior to flying.
- On Q300 flights of less than 45 minutes, where due to the short flight time, no menu service is available
   Jetstar accepts Visa, MasterCard, American Express, JCB, and Visa and Mastercard debit cards or a Qantas branded pre-paid

Jetstar accepts Visa, MasterCard, American Express, JCB, and Visa and Mastercard debit cards or a Qatravel card. There is no minimum spend or credit card fees for on board transactions.



The Eatery Menu

Pre-Purchase





### Flex when travelling for business



For only \$29 extra on New Zealand domestic flights, Flex saves you time and money, and provides comfort and convenience when flying on our Jetstar service in New Zealand.

- Additional carry-on allowance (up to 10kg can be 2 pieces)
- Free upfront or standard seat selection
- \$10 in-flight voucher (to be used in-flight only from our Jetstar Menu)
- Catch an earlier or later flight on the same day at no extra charge
- No fees for date, time or name changes subject to fare difference
- Cancel your flight and get a credit voucher valid for 36 months
- Qantas Frequent Flyer Points on all Jetstar NZ domestic flights

#### Don't miss out - previous Jetstar NZ Industry Updates can be found here

- This offer is available to New Zealand residents who are not already Qantas Frequent Flyer members; and accept the terms & conditions of the Qantas Frequent Flyer program

- Membership and the redemption of Qantas Points are subject to the terms and conditions of the Qantas Frequent Flyer program.

  This offer is valid for new members who join via qantas.com/nzfreejoin by 31 December 2019.

  Complimentary Qantas Frequent Flyer membership is offered by Qantas Airways Limited ABN 16 009 661 901

  This offer may be extended or withdrawn at any time and each application is subject to approval by Qantas. This offer is not available in conjunction with any other offer.

<sup>\*</sup> Qantas Frequent Flyer membership terms & conditions